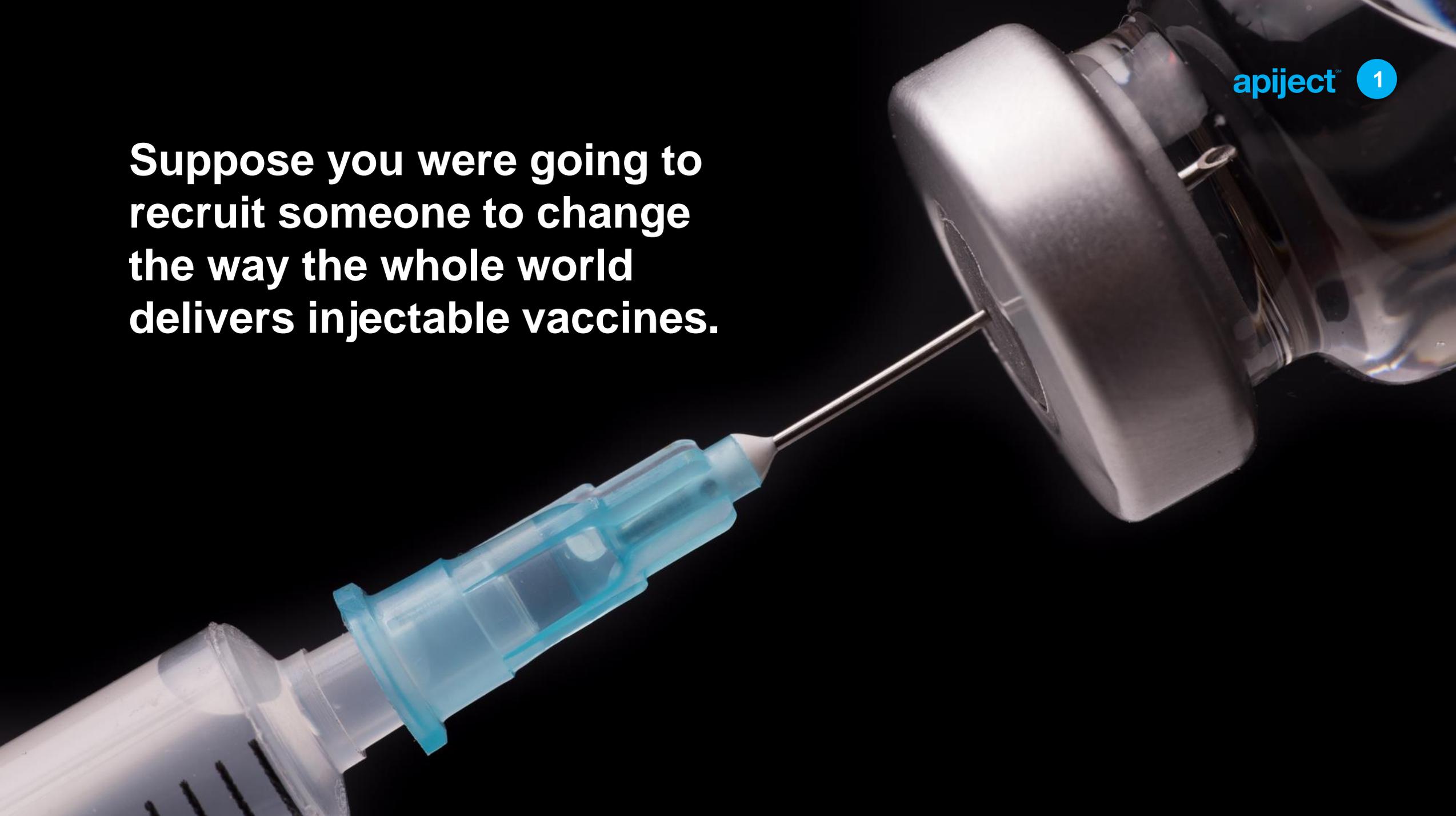


It's time to change the way drugs are delivered

Suppose you were going to recruit someone to change the way the whole world delivers injectable vaccines.



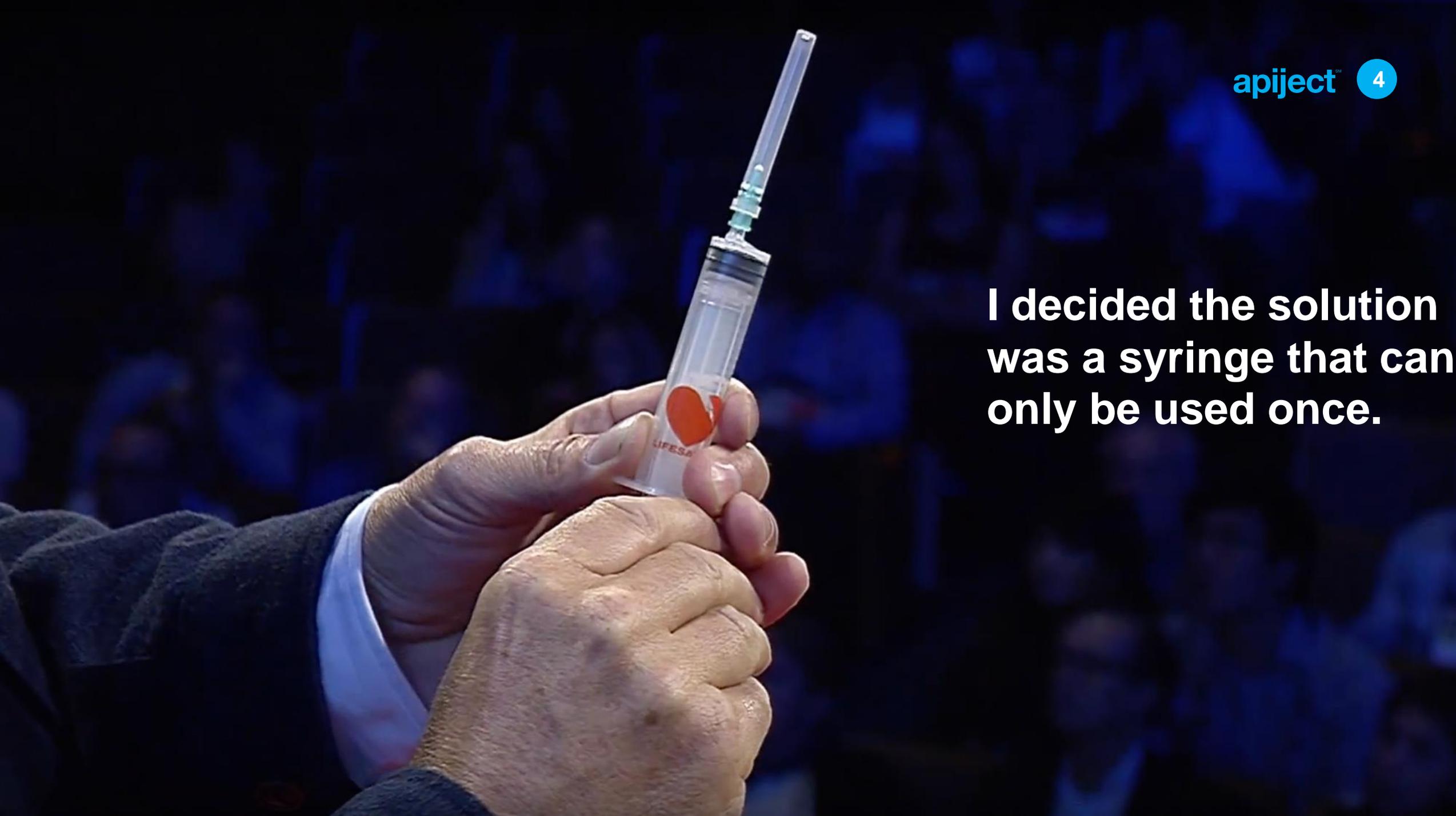
I am none of these things.



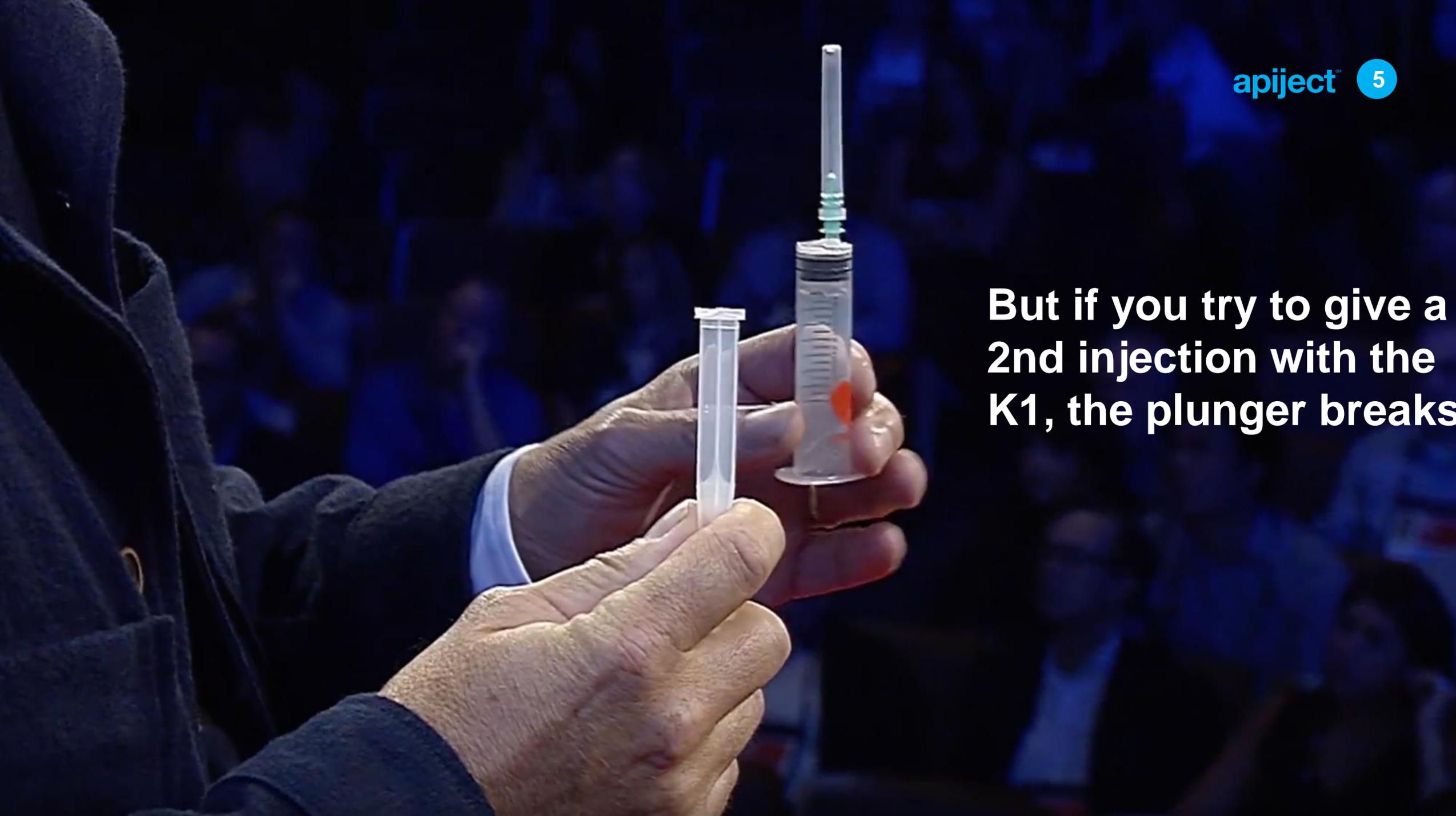
Back in the 1980s I learned about a giant problem.



**I decided the solution
was a syringe that can
only be used once.**



**But if you try to give a
2nd injection with the
K1, the plunger breaks**



After many years the WHO and UNICEF decided “enough is enough.”



**But most countries still
wouldn't use AD syringe.
Not even for vaccines.**



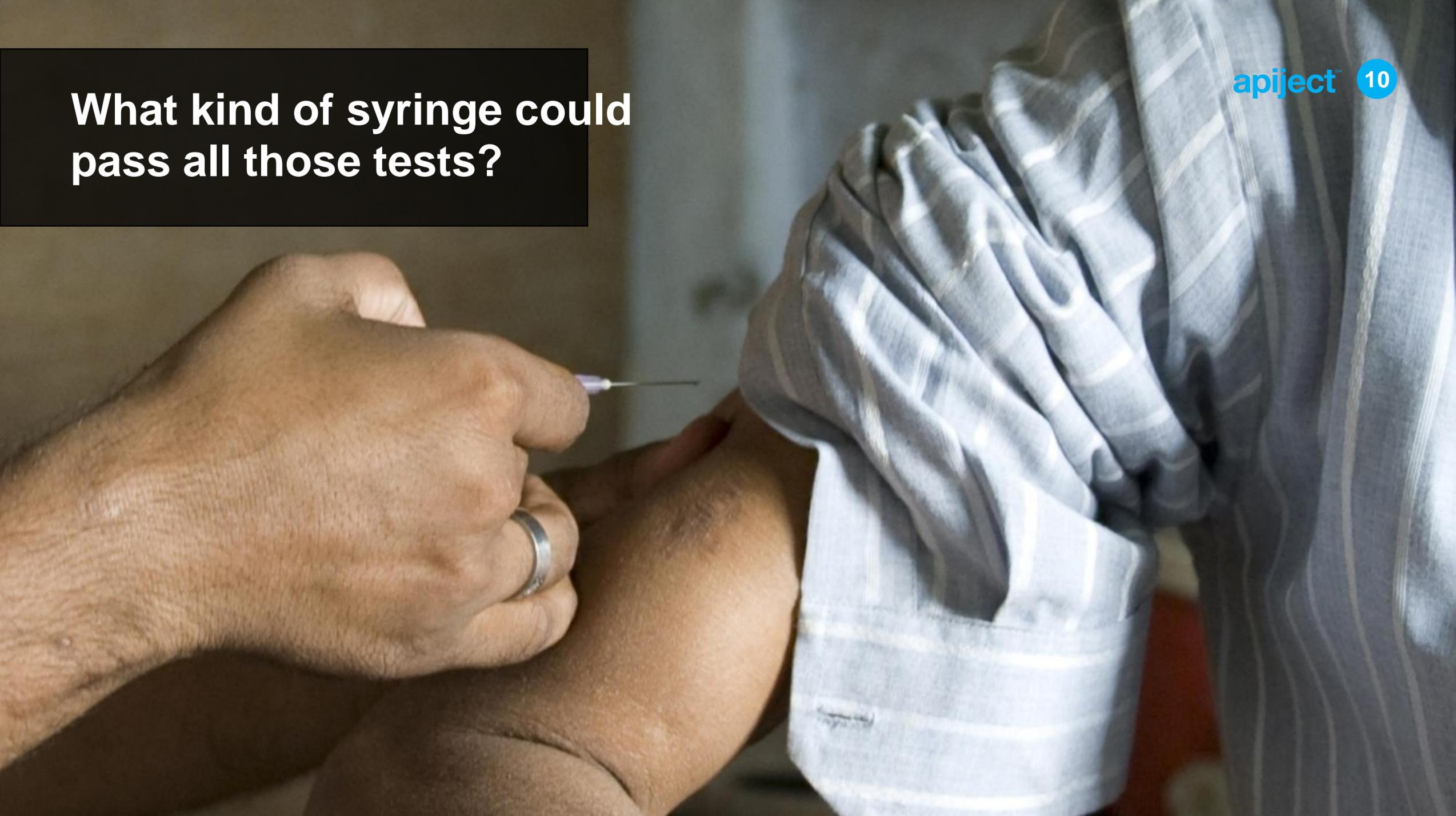


**At this point I had to ask:
“What in the world is going
on here?”**

I realized the problem goes deeper than technology.



What kind of syringe could pass all those tests?



The key is eliminating glass vials



It was time to design a new kind of syringe from the ground up. A syringe that met all these tests.



**But Uniject™ still cost too much.
So unfortunately...**





There was still one very large unanswered question.



I'm the kind of person that refuses to give up.

BOTTELPACK

sample

I found something called
“BFS” technology.





What we needed next was a way to marry a needle to a B squeeze bubble container.

The solution is an attachable
needle hub. Like putting
a nozzle on a hose.





We call this soft syringe “ApiJect.” We think ApiJect is a breakthrough.



For the first time in the history of syringes, the safest solution is now the most affordable solution.



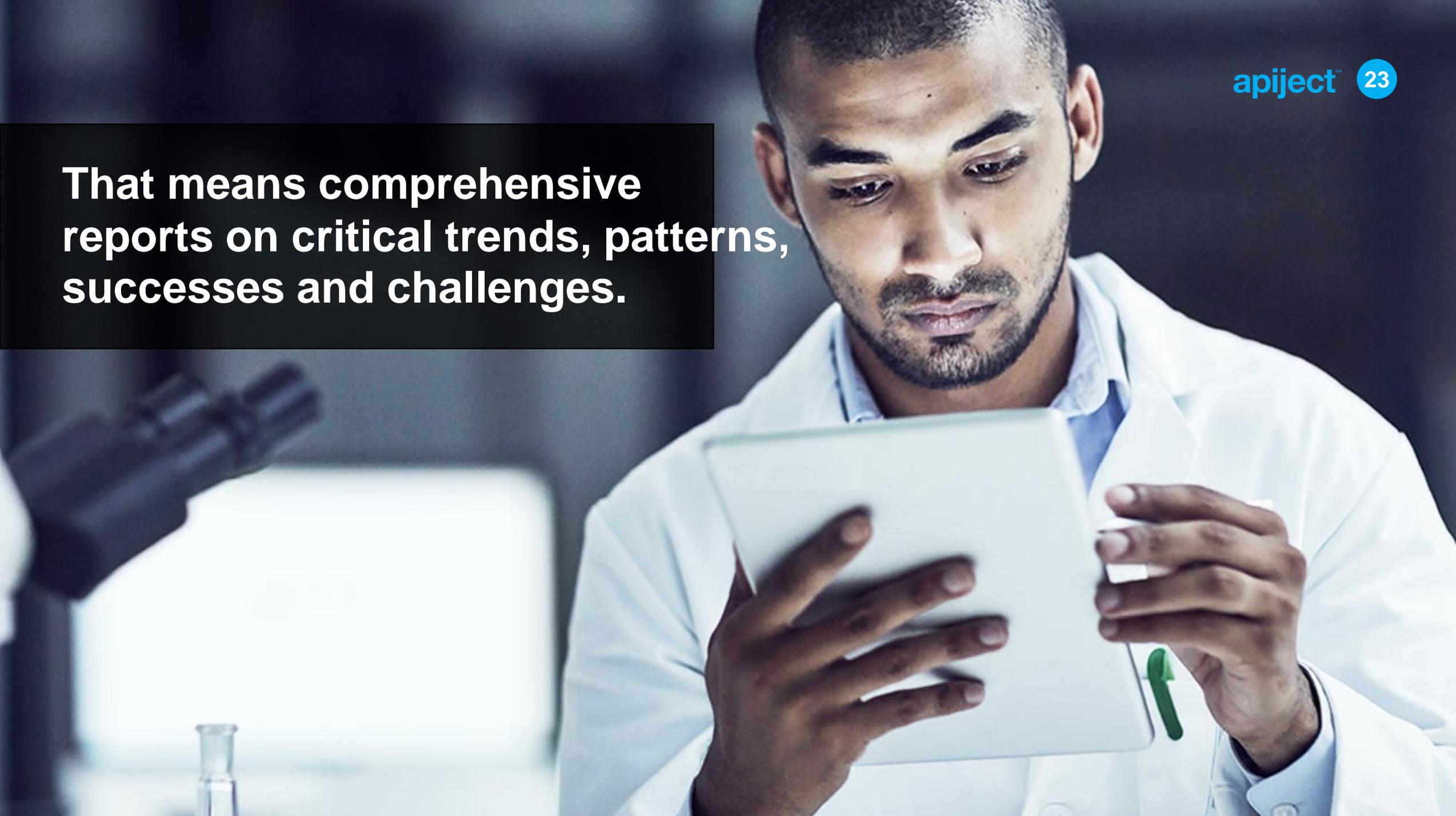
Our first customers will be national or international organizations that sell or subsidize vaccines and drugs

Two years from now, we will launch another breakthrough

Data Chip



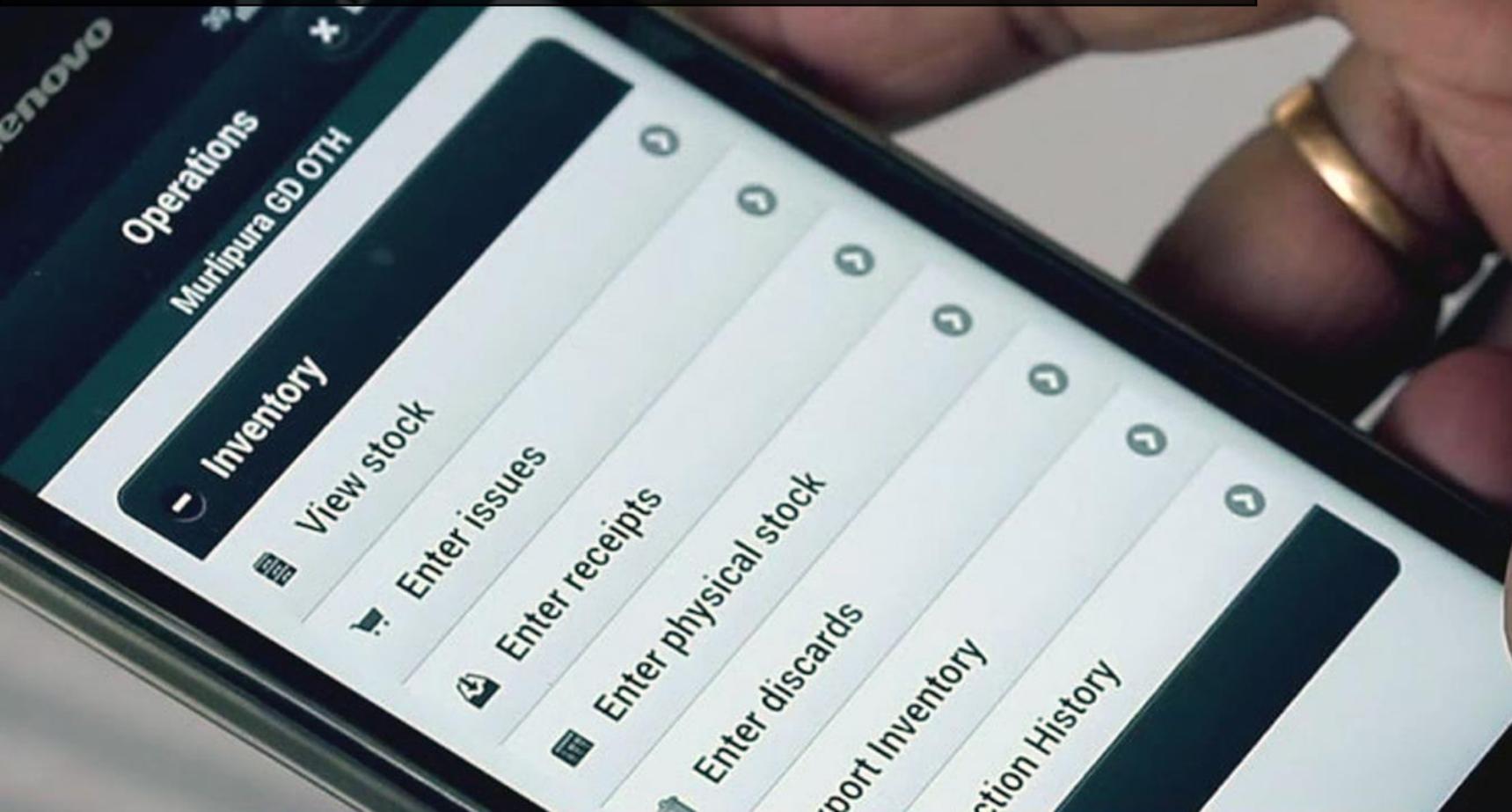
That means comprehensive reports on critical trends, patterns, successes and challenges.



A photograph showing two women in a classroom or office setting. The woman on the left is older, wearing glasses and a yellow sari, looking at a smartphone held by the younger woman on the right. The younger woman is wearing a red and white patterned top and is focused on the phone. The background is slightly blurred, showing other people and desks.

This new data will transform how health organizations plan and run their global emergency and immunization programs.

Data services will be a major initiative for us. Very quickly, data will become a big part of ApiJect's benefit.



And, there's a lot of new opportunity for ApiJect to serve global health by expanding the data layer.



**Actionable field data
can save millions of
lives
every year and
support
a lot of new product**

In the coming years, ApiJect will expand to serve 3 more large sectors worldwide...

**The commercial
pharmaceutical
market.**



The small farm animal market.





The pet market.

A close-up photograph of a man and a young child. The man, on the left, has a beard and is smiling broadly, showing his teeth. He is holding the child's hands. The child, on the right, is laughing with their mouth wide open, showing their tongue. The child is wearing a green garment with a yellow and black pattern. The background is a textured, light-colored wall.

ApiJect: It's time to reinvent coverage, safety and data for better equity and results in global injections.

THANK
YOU

